

Employment/PPO/Internship Program – Avyukta Intellicall

Company: Avyukta Intellicall is a 13 Yr. Old organization with 475+ Clients across 9 Countries. , Current Staff: 29, Joining: ASAP

Timings: WFO/Hybrid Profile with Regular Office Hours/Rotational/Candidate chosen Hrs

Criterion: For employment / Freelance / Project Based or Internship, we usually prefer candidates who come with a PPO option so that we train them and they stay with us once meet required parameters, Pre and Post Internship remunerations/salary/understanding can be discussed beforehand for this purpose

Salary Range / **Stipend:** Ranging from 7000 ₹/Month to 40000 ₹/Month depending on skillset and logical aptitude, Selection would be based on the expected Stipend communicated by the applicant at the following times:

- 1) During Internship
- 2) Internship Tenure
- 3) Post Internship / PPO / Onboarding directly for Employment or Job

Openings: 8-16 cumulatively for all profiles mentioned **Educational Qualification**: No bar for the right candidate **Location**: Jaipur

Profiles Currently Hiring For (Details on the following pages):

- 1) IT Manager / Asterisk Support Engineer / Dialer Manager: Trainees/Interns/Employees:
- 2) Process Associate/ Business Development Executive / BDM: Trainees/Interns/Employees
- 3) Software Developer: Prerequisites: Trainees/Interns/Employees

Products:

- I. CRM: <u>https://www.youtube.com/watch?v=tK4f87RQKQg</u>
- II. Brochure: https://www.dialerindia.com/downloads/Avyukta Intellicall Brochure.pdf
- III. Links: https://www.dialerindia.com/links
- IV. YouTube : https://www.youtube.com/@avyuktaintellicall5553/videos
- V. Tutorials : https://www.dialerindia.com/dialer-tutorials (Use 9549999916 as regd. number)

Profiles currently available (Internship with PPO/Employment) :

1) IT Manager / Asterisk Support Engineer / Dialer Manager: Trainees/Interns/Employees:

a) Prerequisites:

I. Above Average English Writing and Communication Skills

II. Basic-Advance logical understanding of networking, LAN, WAN, Switch, Router, IP, Subnet, Gateway, DNS, Super netting, DHCP, configuring router, etc., Port forwarding and Management, Managing Network Security

III. Basic Linux Knowledge: RPM, iso, CHMOD, OS partitioning and installations Managing root and non-root users, assigning rights to non-root users, CHMOD Wine, Samba, vi editor, etc.

IV. Should be at least 5/10 with Networks: Conceptual and Logic Networking knowledge related to LAN, WAN, Switches, Routers, Firewalls, UTM

V. Should be at least 5/10 with English: Good Communication Skills, English verbal and Written Skills

VI. Should be at least 3/10 with Linux: Basic to Advance Linux Knowledge

b) Basic Study Material message for now:

Linux/PBX/Networking applicant: We work on a LAMP platformed software called asterisk:

"Asterisk" is an open-source PBX that runs on trunk interfaces such as GSM / PRI / SIP PRI / Analog and VoIP, Basic ingredients of any telephony are Extensions and Trunks (thereby generating other nomenclatures such as DID, VoIP SIP, H.323 and Hardware such as IP Phone, GSM Gateway, PRI Card

, FXO, FXS, etc.), Application that industry uses as a structure is another open-source application called "vicidial" This is what you need to do for your learning and candidature with us:

1) Install VM for vici box and configure extension + user and then a VoIP trunk

(Simplest since domestic calling options shall not be available with you since dependent on hardware, PFI the username, password, and IP (for VoIP trunk) once you install vici and configure the Extension)

Username -- 12132999999, Pass: AIC_123_Intern_1234, IP -- 136.243.22.181

First test: Have a 30-sec call with our US number: +14087913820 and share the recording:

Step 1: Configure Softphone Step 2: Configure Dialer Step 3: Call +14087913820

Step 4: Press 5 to enter the users' extension and then press extension 4001 (Kartikey)

Step 5: Snapshot with a call on interns WhatsApp Group to confirm

2) Process Associate/ Business Development Executive / BDM: Trainees/Interns/Employees

a) Criterion:

I. Good - Excellent English (written and verbal Skills)

II. Basic IT Knowledge and awareness

III. Unmonitored Performance oriented zeal and Self Discipline with a willingness to learn

IV. Positive Vibes only (There are either performers or complainers, we prefer the former)

b) Basic Study Material message for now:

Most Important Links: https://www.dialerindia.com/links

Video Links:

YouTube Channel: https://www.youtube.com/@avyuktaintellicall5553

CRM Link: https://www.youtube.com/watch?v=tK4f87RQKQg

To be googled and studied:

What is a call centre

What is Inbound, Outbound, and Blended Call Centre

What is VolP

What is Dialer

What is asterisk

What is vicidial / vici box / elastix

Social Media Links:

LI: - https://www.linkedin.com/in/avyuktaintellicall/

FB: - https://www.facebook.com/dialerindia

IG: - https://www.instagram.com/avyukta intellicall/

TW: - https://twitter.com/avyukta_ecall

All Avyukta Websites: <u>https://docs.google.com/spreadsheets/d/1gaTNLg-6u-VcFLnhdye9Z6I-1-UK50P48gMkAYruDEY/edit#gid=915104742</u>

b) Day-to-day responsibilities/KRA, Sales, (All training would be provided):

- a. Set up channels of communication/s for Sales Team and other Business Development Team members.
- b. Work on lead generation/Business Development from sources such as LinkedIn, Skype, Discussion Forums
- c. India MART, and other blogs for Business Development KRA
- d. Work on Data mining and promotion via emails, LinkedIn, Skype, SMS, & calls for Business development and Lead generation.
- e. Work on business development for a product-based IT company for dialer, IVRS, CTI, etc.
- f. Lead verification: Get connected with the prospect, verify the same for the senior BD Team and make
- g. Cold calls for Lead Generation and/or Data Mining
- h. Coordinate with existing clientele for feedbacks, Cross/Up Sales

2) Software Developer: Employees / Intern/ Trainees: Prerequisites:

- a) Basics of Core Advance PHP /Laravel / Code Ignitor, Restful API Integration, JavaScript,
- HTML, CSS, MVC, DB structures, Arrays, Ajax, SQL (Joint Queries), Bootstrap
- b) App Development Flutter / Hybrid or Others
- c) ASP / Dot Net
- d) Code Igniter Full Stack

4) Others : a) Digital Marketing:

a) SEO/SMO/SEM

- b) other modes knowledge for Organic / Inorganic Promotions
- c) Bulk Email / Content / Designing

3) Others : b) Accounts:

- a) Latest Tally version and understanding of GST / TDS Etc.
- b) MS Office , specially MS Excel
- c) Ability to create client/employee related docs such as Proforma Invoice/ Purchase Order

Reach us: +91-856-00-00-600; +91-954-99-99916 (Call/WhatsApp), https://wa.me/918560000600 ; URL to upload Resume / CV with expectations: https://wa.me/918560000600 ;